

# Equity-Credit Hybrid Modelling of CoCo Bonds

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# Disclaimer

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# What are CoCos?

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**Contingent Convertible (CoCo) bonds** were introduced after the 2007-8 financial crisis to help strengthen the capital reserve position of financial institutions.

- ▶ Additional Tier 1 (AT1) or Tier 2 capital.
- ▶ Similar characteristics to subordinated debt.
- ▶ Can be converted to equity in event of a capital shortfall.
- ▶ Conversion does not trigger a default event on other debt issuance.

# Types of CoCo

CoCo issuances to date can be divided into three categories:

- ▶ Fixed conversion price (sometimes with capped payoff)
- ▶ Conversion at market price (usually floored)
- ▶ Principal write-down (increasingly popular, but not really a “CoCo”)

We deal with the first two here.

Mathematically they turn out to be the same!

Schoutens and de Spiegeleer (Feb., 2014) report **26bn USD** European issuance to date of equity conversion CoCos.

See [http://www.reacfin.com/en/sites/default/files/documents/Reacfin\\_CoCos\\_Final.pdf](http://www.reacfin.com/en/sites/default/files/documents/Reacfin_CoCos_Final.pdf)

# Modelling approaches for CoCos

Three types of model have been proposed in the literature for modelling CoCo bonds:

- ▶ Structural models
- ▶ Equity derivatives models
- ▶ Credit derivatives models

We propose here a **hybrid equity-credit derivatives model** combining the latter two approaches.

# Equity Conversion Modelling

The (stochastic) intensity  $\lambda_t$  driving the equity conversion is assumed governed by a Hull-White process:

$$d\lambda_t = -\alpha_\lambda(\lambda_t - \theta_\lambda(t)) dt + \sigma_\lambda(t) dW_{\lambda,t} \quad (1)$$

where  $W_{\lambda,t}$  is a diffusion. Here the mean reversion level is taken to be

$$\theta_\lambda(t) = \frac{1}{\alpha_\lambda} \frac{d\bar{\lambda}(t)}{dt} + \bar{\lambda}(t) + \int_{t_0}^t e^{-2\alpha_\lambda(s-t_0)} \sigma_\lambda^2(s) ds \quad (2)$$

to ensure compatibility with the forward intensity  $\bar{\lambda}(t)$  observed at initial time  $t = t_0$ .

The equity process is governed by:

$$\frac{dS_t}{S_t} = (\bar{r}(t) - k\lambda_t - \delta)dt + \sigma(t)dW_{S,t} + kdn_t \quad (3)$$

where  $\bar{r}(t)$  is the (deterministic) interest rate,  $\delta$  is the estimated equity dividend rate,  $W_{S,t}$  is a diffusion, and  $n_t$  is a Cox process with intensity  $\lambda_t$  giving rise to an equity price jump of size  $k$  with  $-1 < k < 0$ , contingent on an equity conversion event.

$W_{S,t}$  and  $W_{\lambda,t}$  have covariance  $\rho_{\lambda S} < 0$ .

# Product Notation

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$T$  : Coco bond maturity.

$N$  : Coco bond notional.

$M$  : Number of shares issued per unit notional on conversion.

$K$  : Maximum payoff per unit notional on conversion (contractual or by assumption).



To proceed, we re-write the CoCo bond PV as

$$V(t) = Nf_{\text{surv}}(t) + Nf_{\text{conv}}(t). \quad (4)$$

- ▶  $f_{\text{surv}}(t)$  specifies the part of the PV generated by cash flows contingent on *no* equity conversion event.
- ▶  $f_{\text{conv}}(t)$  is the contribution to the PV resulting from cash flows contingent on a conversion event at time  $\tau < T$ .
- ▶ Our interest will be in determining  $f_{\text{conv}}(t)$ .

## CoCo bond PV modelling

The evolution of  $f_{\text{conv}}(t) \equiv h(S_t, \lambda_t, t)$  is governed by the following backward diffusion equation:

$$\begin{aligned} \frac{\partial h}{\partial t} + (\bar{r}(t) - k\lambda - \delta)S \frac{\partial h}{\partial S} - \alpha_\lambda(\lambda - \theta_\lambda(t)) \frac{\partial h}{\partial \lambda} \\ + \frac{1}{2} \left( \sigma_S^2(t) S^2 \frac{\partial^2 h}{\partial S^2} + 2\rho_{\lambda S} \sigma_\lambda(t) \sigma_S(t) S \frac{\partial^2 h}{\partial S \partial \lambda} + \sigma_\lambda^2(t) \frac{\partial^2 h}{\partial \lambda^2} \right) \\ - (\bar{r}(t) + \lambda)h + \lambda V^D(S) = 0, \end{aligned} \quad (5)$$

for  $t \leq \min\{\tau, T\}$ , where

$$V^D(S) = \min\{MS(1+k), K\} \quad (6)$$

is the payoff from a conversion event. The terminal condition is

$$h(S_T, \lambda_T, T) = 0.$$

# Scaling parameter $\epsilon$

## Assumption

*Expect  $\sigma_\lambda$  to have only secondary impact on PV mainly through correlation with equity process.*

Thus define non-dimensional scaling parameter  $\epsilon$  by

$$\epsilon^2 = \frac{\int_{t_0}^T \sigma_\lambda^2(t) (1 - e^{-2\alpha_\lambda(t-t_0)}) dt}{2\alpha_\lambda^2 \int_{t_0}^T \bar{\lambda}(t) dt}.$$

Further define a scaled characteristic conversion intensity coordinate  $y$  by

$$\epsilon y = (\lambda - \bar{\lambda}(t)) e^{\alpha_\lambda(t-t_0)} \quad (7)$$

and a scaled volatility parameter  $\sigma_y(t)$  defined by

$$\epsilon \sigma_y(t) = \sigma_\lambda(t) e^{\alpha_\lambda(t-t_0)}.$$

and consider distinguished limit as  $\epsilon \rightarrow 0$ .

Further define the following variance/covariance integrals:

$$\blacktriangleright I_S(t_1, t_2) = \int_{t_1}^{t_2} \sigma_S^2(u) du$$

$$\blacktriangleright I_Y(t_1, t_2) = \int_{t_1}^{t_2} \sigma_Y^2(u) du$$

$$\blacktriangleright I_\rho(t_1, t_2) = \rho_{\lambda S} \int_{t_1}^{t_2} \sigma_Y(u) \sigma_S(u) du$$

## More definitions

Define a new characteristic stochastic equity price coordinate  $x$  such that

$$S_t = F(t)e^{x - \frac{1}{2}I_S(t_0, t)} \quad (8)$$

where

$$F(t) = S_{t_0} e^{\int_{t_0}^t (\bar{r}(s) - k\bar{\lambda}(s) - \delta) ds}$$

is the equity forward value.

Further redefine the payoff function  $V^D(S_t)$  in terms of the new coordinates as

$$M_0(x, t) = \min \left\{ M(1 + k)F(t)e^{x - \frac{1}{2}I_S(t_0, t)}, K \right\}.$$

## Equation for $h(\cdot)$ in scaled characteristic coords

Changing variable in Eq. (5) and using notation  $h^*(x, y, t)$  then eliminates the leading order first derivative terms:

$$\begin{aligned} \mathcal{L}[h^*] \sim & - \left( \bar{\lambda}(t) + \epsilon y e^{-\alpha_\lambda(t-t_0)} \right) M_0(x, t) \\ & + \epsilon y e^{-\alpha_\lambda(t-t_0)} \left( h^* + k \frac{\partial h^*}{\partial x} \right) \end{aligned} \quad (9)$$

with

$$\begin{aligned} \mathcal{L}[\cdot] := & \frac{\partial}{\partial t} + \frac{1}{2} \left( \sigma_S^2(t) \frac{\partial^2}{\partial x^2} + 2\rho_{\lambda S} \sigma_S(t) \sigma_y(t) \frac{\partial^2}{\partial x \partial y} + \sigma_y^2(t) \frac{\partial^2}{\partial y^2} \right) \\ & - (\bar{r}(t) + \bar{\lambda}(t)), \end{aligned} \quad (10)$$

where we have consistently neglected  $O(\epsilon^2)$  terms.

# Asymptotic expansion

To solve Eq. 9, we pose an asymptotic expansion

$$h^*(x, y, t) \sim h_0^*(x, t) + \epsilon h_{10}^*(x, t) + \epsilon y e^{-\alpha_\lambda(t-t_0)} h_{11}^*(x, t) \quad (11)$$

and solve iteratively.

At zeroth order we must solve

$$\mathcal{L}[h_0^*] = -\bar{\lambda}(t) M_0(x, t). \quad (12)$$

This can be achieved by means of a Green's function for  $\mathcal{L}$ .

# Green's function

We find

$$G(x, y, t; \xi, \eta, v) = H(v-t)B(t, v)\Phi((x-\xi, y-\eta)^T, C(t, v)) \quad (13)$$

where

- ▶  $H(\cdot)$  is the Heaviside step function,
- ▶  $B(t, v) = e^{-\int_t^v (\bar{r}(s) + \bar{\lambda}(s)) ds}$  is a risky discount factor, and
- ▶  $\Phi(\cdot)$  represents a joint normal probability density function with mean  $\mathbf{0}$  and covariance matrix

$$C(t, v) = \begin{pmatrix} I_S(t, v) & I_\rho(t, v) \\ I_\rho(t, v) & I_y(t, v) \end{pmatrix}$$



## Zeroth order solution

Applying Eq. 13 to Eq. 12 we obtain:

$$h_0^*(x_t, t) = \int_t^T \bar{\lambda}(v) B(t, v) \cdot \left( e^{x_t - \frac{1}{2} I_S(t_0, t)} M(1 + k) F(v) N(-d_1(x_t, t, v)) + K N(d_2(x_t, t, v)) \right) dv \quad (14)$$

where

$$\begin{aligned} d_2(x, t, v) &= \frac{\ln(M(1 + k)F(v)/K) + x - \frac{1}{2} I_S(t_0, v)}{\sqrt{I_S(t, v)}}, \\ d_1(x, t, v) &= d_2(x, t, v) + \sqrt{I_S(t, v)}, \\ N(x) &= \frac{1}{\sqrt{2\pi}} \int_{-\infty}^x \exp\left(-\frac{1}{2} u^2\right) du. \end{aligned}$$

## Continuing in the same vein...

First order terms in Eq. 11 are calculated similarly.

Finally setting  $t = t_0$ , reverting to unscaled notation and further defining

$$I_R(t_1, t_2) = \rho_{\lambda S} \int_{t_1}^{t_2} e^{-\alpha_{\lambda}(t_2-u)} \sigma_{\lambda}(u) \sigma_S(u) du, \quad (15)$$

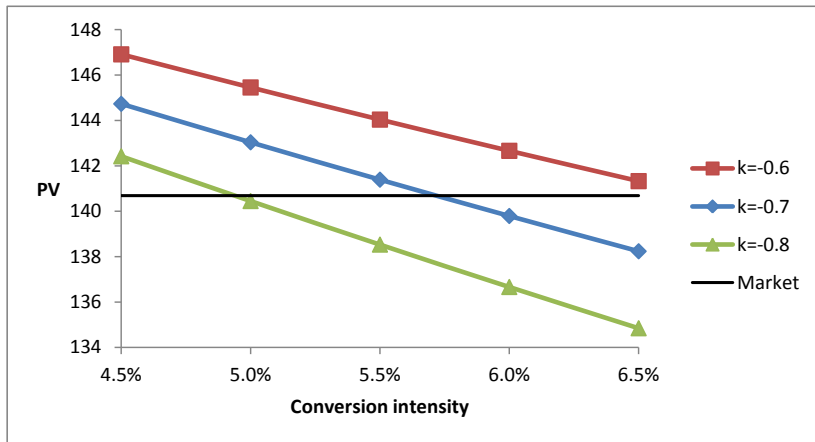
we obtain our main result...

## First order solution

$$\begin{aligned} h(S_{t_0}, \bar{\lambda}(t_0), t_0) &\sim \int_{t_0}^T \bar{\lambda}(v) B(t_0, v) (M(1+k) F(v) N(-d_1(0, t_0, v)) \\ &\quad + K N(d_2(0, t_0, v))) dv \\ &+ M(1+k) \int_{t_0}^T F(v) B(t_0, v) I_R(t_0, v) N(-d_1(0, t_0, v)) dv \\ &- M(1+k) \int_{t_0}^T F(v) B(t_0, v) \bar{\lambda}(v) \int_{t_0}^v I_R(t_0, u) \cdot \\ &\quad \left(1 + k + k \frac{\partial}{\partial x}\right) N(-d_1(x, t_0, v)) \Big|_{x=0} du dv \end{aligned} \tag{16}$$

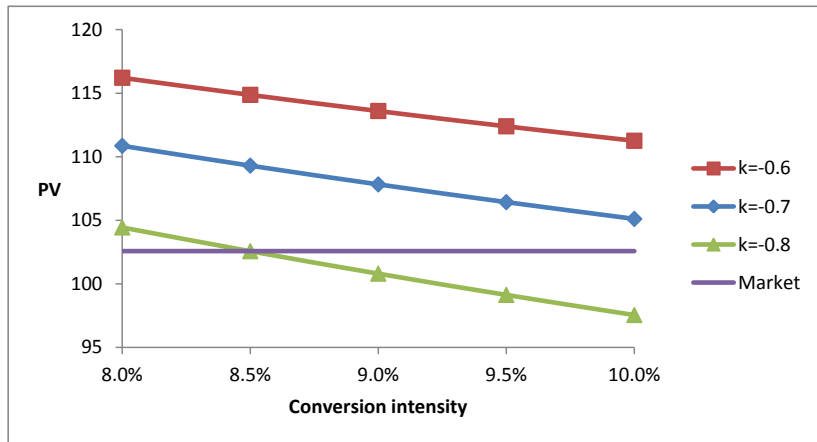
# Calibration to Market

**Figure:** Calibration of model for Lloyds CoCo bond XS0459089255 (15% coupon, maturity Dec 2019), based on market of March 5th, 2015.



# Calibration to Market

**Figure:** Calibration of model for Lloyds CoCo bond XS0459086822 (8.0% coupon, maturity Sept 2024), based on market of March 5th, 2015.



# Test setup

First order solution for equity recovery value was tested against finite difference solutions of Eq. 5.

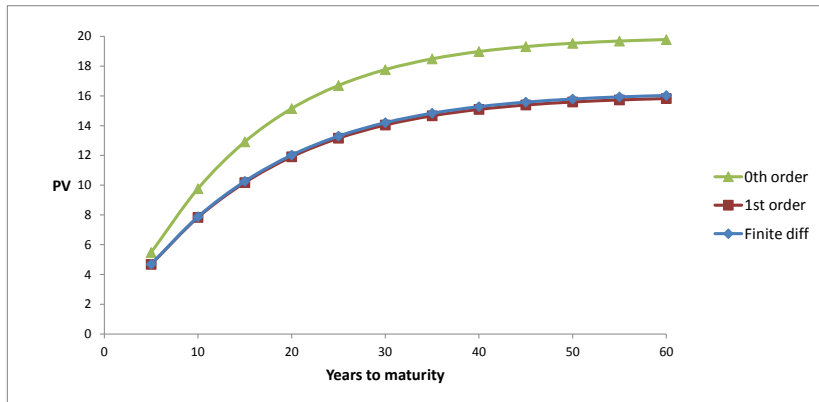
Baseline for testing was:

- ▶  $\lambda = 4\%$ ,
- ▶  $\sigma_\lambda = 3\%$ ,
- ▶  $\sigma_S = 30\%$ ,
- ▶  $\alpha_\lambda = 25\%$ ,
- ▶  $\rho_{\lambda S} = -0.6$ ,
- ▶  $k = -0.5$ ,
- ▶  $S_{t_0} = M = K = 1$ .

The notional  $N$  was taken to be 100

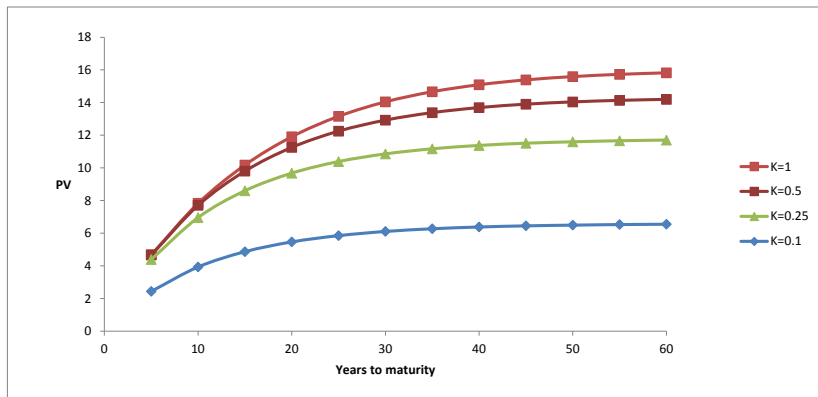
# Maturity test

**Figure:** Dependence of equity recovery value on time to maturity.



# Payment cap test

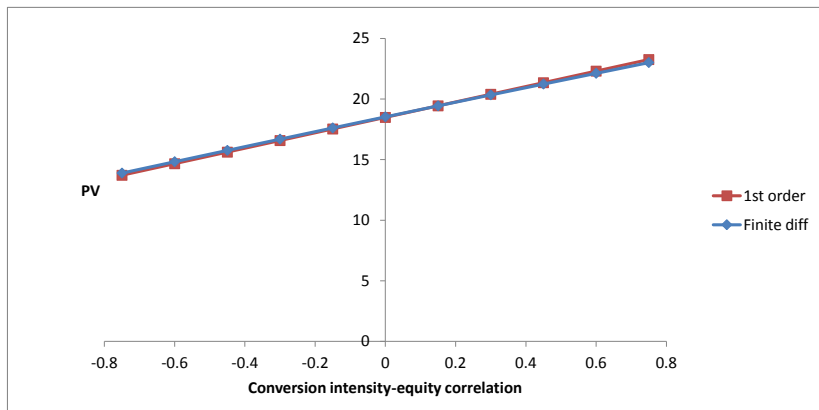
**Figure:** Influence of payment cap  $K$ .





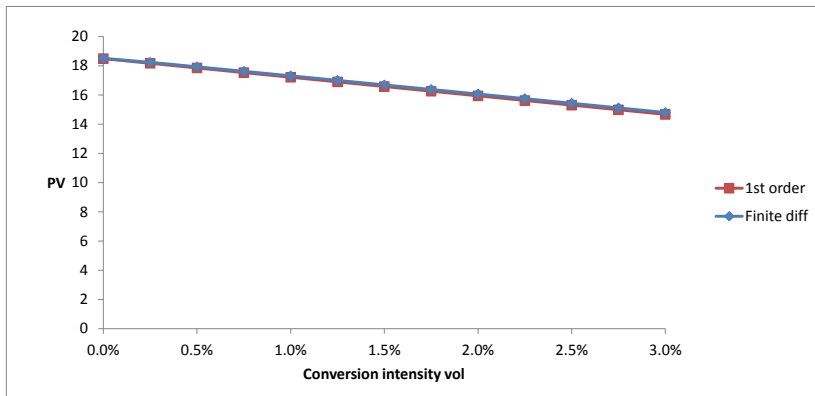
# Correlation test

**Figure:** Dependence of equity recovery value on correlation  $\rho_{\lambda S}$ .



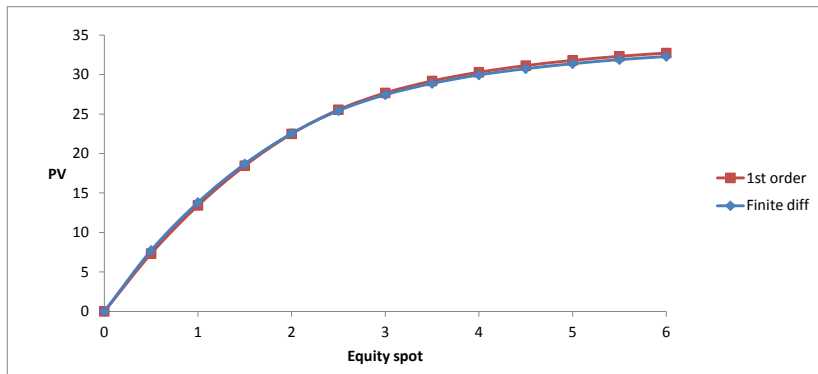
# Conversion intensity volatility test

**Figure:** Dependence of equity recovery value on (normal) volatility level for equity conversion intensity.



# Equity volatility test

**Figure:** Dependence of equity recovery value on equity spot price.



## Extensions

- ▶ More accurate analysis for Black-Karasinski case under the assumption of weak conversion intensity (good approximation provided impact of cap  $K$  remains weak).
- ▶ Use similar perturbation analysis to assess impact of stochastic equity volatility: positive correlation with conversion intensity will lead to lower average recovery value  $\rightarrow$  lower calibrated jump sizes?
- ▶ Perpetual callable CoCo bonds. Usually coupons are floating (Libor + spread) from time of first call so no impact from stochastic rates.
- ▶ Quanto CDS (and FTD) with a protection payment cap denominated in a different currency from referenced debt:  $S_t \rightarrow$  FX rate,  $\delta \rightarrow$  Foreign interest rate.

## More information

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The work described above was performed in collaboration with Alexander Shubert of J.P. Morgan and has been submitted for publication with Journal of Derivatives.

A preprint is available as “Analytic Pricing of CoCo Bonds” on [www.archive.org](http://www.archive.org).